



2024 Bankers School for Supervisory Training

June 12-14, 2024

The Bankers Center, LBA Office

(Register Early - Registration limited)

The Bankers School for Supervisory Training is a three-day program, developing managerial skills for frontline supervisors. The annual school provided by the Louisiana Bankers Association hosts students from all over the state. In 2024, we will hold two schools June 12-14 and October 2-4, 2024. LBA has offered this school for 51 years with more than 4,500 bankers that have graduated from the school.

Curriculum

DiSCover Your Leadership Style

Jennifer Ledet, Ledet Management Consulting

This highly interactive, fun, and enlightening session will help leaders and emerging leaders to understand themselves, their own motivations, strengths and behavioral tendencies and how they can use these qualities to step up and be a more confident and competent leader. With a clear understanding of human behavior and the reasons why you do what you do, (and the reasons others do what they do!) you will be in a unique position to improve your own results as a leader and communicator.

Time Matters

Jennifer Ledet, Ledet Management Consulting

- Establishing Priorities
- Accomplishing Goals in the Time Available
- Time-Wasters & Time Saving Strategies

Performance Evaluations

Jay Toups, High Performance Teams by RMR

- Setting Goals
- Monitoring Progress
- Evaluation: Dos and Don'ts
- Action Plan

HR Overview and Supervisor Best Practices Discussion

Ginger Laurent, Louisiana Bankers Association and Fred Preis, Breazeale, Sachse & Wilson, L.L.P.

- As a supervisor, learn the basic human resource functions most helpful to you.
- Supervisor Best Practices Roundtable Discussion

Management Behavior

Kerry Sauley, PhD, Louisiana State University

- Understanding Job Performance
- Effective Coaching
- The Art of Feedback
- Ten Keys to Success

Leveraging Generational Differences in the Workplace

Melissa Thompson, PhD, Success Labs

- Managing a Changing Workforce
- Self-awareness and understanding others in the workplace
- Communication styles and finding common ground to harness the power of a diverse workforce

Leading High Performance Teams

Jennifer Ledet, Ledet Management Consulting

- The 5 Practices of Exemplary Leadership
- Am I a Leader
- Organizing Your Team

School Registration Fee

\$899, per LBA member

\$1299, per non-member

Limited Registration Available

MEET THE INSTRUCTORS



Jennifer Ledet - Born and raised along the bayous of South Louisiana, Jennifer Ledet, CSP, SPHR, mixes her Cajun heritage with concrete, practical leadership strategies that solve people problems and produce results. Her programs focus on mastering communication, inspiring real teamwork, and amping your influence to impact the bottom line. Author of *Lead, Follow or Get Me the Hot Sauce* and a lively, engaging speaker, Jennifer is a Certified Speaking Professional (CSP), as well as a certified Senior Professional in Human Resources, a Certified Structured Facilitation Professional, and a certified Master Trainer. If you or your team is ever in need of a facilitator, executive coach, or leadership development guide, if you're interested in being a part of THRIVE! Women's Leadership Roundtable, OR if y'all just need a good shot in the arm to boost team spirit and revive your sense of shared purpose, visit JenniferLedet.com and schedule a complimentary discovery call with Jennifer today. And finally, Jennifer is passionate about crawfish, chocolate, red wine, family and Gumbeaux (her big, red Golden Retriever). And not always in that order!



Jay Toups is the Principal of High Performance Teams by RMR, Inc., a Lafayette based company. His 30+ years of experience includes time spent at First Commerce Corp, Hibernia National Bank, Bank One, and Dixie Savings as a Lender, Branch Manager, Regional Manager, Retail Sales Coordinator, etc. He is currently working with community banks across the Gulf South helping them grow and prosper.



Fred Preis is a partner at the Breazeale, Sachse & Wilson law firm where he is a senior member of the labor and employment law section which represents management nationwide. Prior to serving as an officer in the United States Army, Fred earned both his undergraduate degree in business and his law degree from Louisiana State University. As both a trial lawyer and advisor, Fred has served as lead labor counsel for Fortune 500 companies, as well as trade associations and employers in mid-sized and small industries, businesses and financial institutions throughout the United States.



Kerry Sauley, PhD, is a Marjory B. Ourso Excellence in Teaching Professor in the Rucks Department of Management at Louisiana State University. He received his PhD in Industrial/Organizations Psychology from LSU. In 2007, he was recognized by Business Week magazine as one of 12 favorite business professors nationwide.



Dr. Melissa Thompson is a consultant and coach at Success Labs with extensive experience in interpersonal communication, public speaking, and talent development. In addition to her role at Success Labs, she also serves as an organizer and speaker coach for TEDxBatonRouge since its inception in 2023 and is an adjunct faculty member in the LSU E.J. Ourso College of Business. She holds a BA in Communication Studies from LSU and an MA and PhD in Communication Theory from the University of Memphis.



Ginger Laurent is CEO of Louisiana Bankers Association. She joined the LBA staff in 2000 after spending over 16 years as a banker in the Acadiana market. She holds an undergraduate degree in Communications and a Master's in Business Administration from the University of Louisiana at Lafayette. Ginger is certified as a Senior Professional in Human Resources. She is a graduate of The Graduate School of Banking at LSU, LBA School of Banking and LBSST. In addition to Ginger's role for the LBA, she also manages the Louisiana Bankers Service Corporation, Bankers Benefits of Louisiana and Louisiana Bankers Education Foundation. Ginger conducts in-house supervisory training and is available for marketing and human resource consulting.

SCHOOL AGENDA

Wednesday June 12, 2024

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| 8:30am-9:00am | Continental Breakfast & Registration |
| 9:00am-12:00pm | DiSCover Your Leadership Style <i>Jennifer Ledet, Ledet Management</i> |
| 12:00pm-12:45pm | Lunch |
| 12:45pm-2:45pm | DiSCover Your Leadership Style <i>(Continued)</i> |
| 2:45pm-4:45pm | Time Matters <i>Jennifer Ledet, Ledet Management</i> |

Thursday June 13, 2024

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|-----------------|--|
| 8:00am-8:30am | Continental Breakfast |
| 8:30am-12:00pm | Performance Evaluations <i>Jay Toups, High Performance Teams by RMR</i> |
| 12:00pm-12:45pm | Lunch |
| 12:45pm-5:00pm | Management Behavior <i>Kerry Sauley, LSU</i> |

Friday June 14, 2024

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|-----------------|--|
| 8:00am-8:30am | Continental Breakfast |
| 8:30am-10:00am | HR Overview & Supervisor Best Practices <i>Ginger Laurent, LBA & Fred Preis, Breazeale, Sachse & Wilson</i> |
| 10:15am-12:15pm | Leveraging Generational Differences in the Workplace <i>Dr. Melissa Thompson, Success Labs</i> |
| 12:15pm-1:00pm | Lunch |
| 1:00pm-2:00pm | Leveraging Generational Differences in the Workplace <i>Dr. Melissa Thompson, Success Labs</i> |
| 2:15pm-4:15pm | Leading High Performance Teams <i>Jennifer Ledet, Ledet Management</i> |
| 4:15pm-4:45pm | Closing Ceremony |



Pre-Work (DiSC Personality Profile)

The week of May 13, instructions will be sent to each registered participant to access the DiSC personality profile online, which will need to be completed promptly (a firm deadline will be communicated via email to all registrants but we typically give at least 8-10 days to complete). Completion of the DiSC is required to participate in the school.



2024 Bankers School for Supervisory Training

June 12-14, 2024 - The Bankers Center, LBA Office

Registration Form

Register Early, Limited registrations

Name _____
Bank _____
Street Address _____
City / State/ Zip _____
Office Phone _____ Cell Phone _____
E-Mail _____

Payment Options

Check (Made payable to the Louisiana Bankers Association)
 Visa MasterCard American Express
Card # _____
Expiration Date _____
Credit Card Billing address _____
Name on Card (Please Print) _____
Signature _____ Amount to be Charged on Card \$ _____

Registration Fee

\$899, per LBA member
\$1299, per non-member

- This training will be covered under SBET (Small Business Employee Training Program). Please provide an email address on the line below to receive the necessary documentation for reimbursement:

Location

The Bankers Center, LBA Office
5555 Bankers Avenue
Baton Rouge, LA 70808

Registration Deadline

We encourage early registrations for this program as we do have limited capacity. Registration deadline is **May 10** or once we reach maximum capacity, whichever comes first.

School Registration Fee

\$899, per LBA member
\$1299, per non-member

Cancellation Policy

If you must cancel your registration, please do so by May 10, 2024 to avoid a \$375 cancellation fee. Any registrant who does not cancel will be billed the full registration fee.

Pre-Work (DiSC Personality Profile)

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Hotel Information

Residence Inn by Marriott - Towne Center at Cedar Lodge 7061 Commerce Circle, Baton Rouge, LA 70809. For reservations, call **(225) 925-9100** and ask for the "Louisiana Bankers Association special room rate of **\$127.**"