This two-day school has been developed for those who are charged with organizing and managing consumer loans and will address credit decision-making as well as the human relations aspect of lending. The school includes case studies and role playing to acquaint you with effective interviewing skills and to improve your credit decisions. The school also includes discussion on the concepts of secured lending and an analysis of decision-making.

School Topics

- Loan approval processes and systems
- Reading and understanding credit reports
  - Required documentation
  - Lending to the self-employed
  - Business development
- The impact of credit scoring on your credit decisions
  - Basic loan documentation

Please bring a basic, standard (non-financial) calculator

Who Will Benefit

Loan officers, loan review officers, loan department support staff, audit personnel, and anyone else involved with the lending process

Registration Fee

$375, per LBA member
$675, per non-member

Workshop Instructor

David L. Kemp is president of Bankers Management, Inc., formerly The Management Group. Prior to forming BMI, he served as vice president, director of credit services for Canon Financial Institute in Athens, Georgia. His areas of expertise include commercial lending, consumer lending, workouts, and director responsibilities.
Consumer Lending School
July 25 & 26, 2019 • 9:00am - 4:00pm
The Bankers Center • Baton Rouge, LA

Registration Form
For additional registrations, make copies of this form

Registrant 1

Mr./Mrs./Ms. _______________________________________
Bank _______________________________________________
Email Address _______________________________________
Branch Street Address ________________________________
City, State, Zip ____________________________
Phone _________ Fax __________________

Registrant 2

Mr./Mrs./Ms. _______________________________________
Bank _______________________________________________
Email Address _______________________________________
Branch Street Address ________________________________
City, State, Zip ____________________________
Phone _________ Fax __________________

Payment Options

□ Check   (Made payable to the Louisiana Bankers Association)
□ Visa   □ MasterCard   □ American Express
Card # ______________________________________ Expiration Date __________
Credit Card Billing address ________________________________________________
Name on Card (Please Print) _____________________________________________
Signature ___________________________________________ Amount to be charged on card $________________

□ I am unable to attend. Please send me ______ copies of the manual for :
□ $300 (member fee) □ $500 (non-member fee)
(includes shipping and handling)
*Manuals will be shipped after the seminar.

□ This training will be covered under SBET (Small Business Employee Training Program). Please provide an email address on the line below to receive the necessary documentation for reimbursement:
________________________________________
*Please Note: Manual not eligible for SBET funding.

Registration Fee

$375, per LBA member
$675, per non-member

Location

The Bankers Center
5555 Bankers Avenue
Baton Rouge, LA 70808
225-387-3282

Agenda for both days

8:45 a.m. Registration
9:00 a.m. Program Begins
12:00 p.m. Lunch
4:00 p.m. Program Adjourns

Cancellation Policy

Due to commitments we must make to secure a class, we need your help. If you must cancel your registration, please do so at least 3 business days prior to the seminar date to avoid a $175 cancellation fee. Any registrant who does not cancel will be billed the full registration fee and sent the manual. Substitutions are welcome at no additional charge.

Hotel Information

Residence Inn by Marriott - Towne Center at Cedar Lodge
7061 Commerce Circle, Baton Rouge, LA 70809
For reservations, call (225) 925-9100 and ask for the “Louisiana Bankers Association special room rate of $127.”

Candlewood Suites
5353 Bankers Avenue, Baton Rouge, LA 70808
For reservations, call (225) 925-3353 and ask for the “Louisiana Bankers Association special room rate of $89 by mentioning the rate code IX3UX.”

Make reservations online by clicking here.