



Advanced New Accounts

September 19, 2017 ▪ 9:00am - 4:00pm
The Bankers Center ▪ Baton Rouge, LA

This seminar explores some of the advanced issues for opening deposit accounts. It is designed for bankers with several years of experience in opening deposit accounts. We will begin with a look at “Customer Due Diligence” in the Bank Secrecy Act. From there, we will move to the difficult issues with non-resident aliens, bankruptcy accounts and successions. Then we move to all the complex business types of accounts, from multi-tiered business accounts to money service businesses. We will discuss the dos and don'ts of complex business account opening, changing, and closing procedures. You will learn what to do when businesses are sold or change ownership type, or, begin to cash checks and act as a money service business. You will receive an updated deposit Manual.

Workshop Topics

- Opening accounts for non-resident aliens
 - Powers of attorney
- Bankruptcy accounts—types of bankruptcy and how to open accounts
- Succession issues, usufruct accounts, funeral home accounts and other death issues
 - Business Accounts especially LLCs
 - Multi-tiered business accounts
 - 1031 Exchange Accounts
 - Money Service Businesses
- Political campaigns, tragedy and benefit accounts
- Social Security Accounts & Veterans Accounts

Who Will Benefit

Customer Service Representatives, Personal Bankers, Branch Managers, Branch Administrators, Training and Compliance Officers. This course is not designed for beginners.

Registration Fee

\$250, per LBA member
\$450, per non-member

Workshop Instructor



Deborah Crawford is the President of gettechnical, inc. a Baton Rouge-based firm, specializing in the education of banks and credit unions across the nation. Her 27+ years of banking and teaching experience began at Hibernia National Bank in New Orleans. She graduated from Louisiana State University with both her bachelor's and master's degrees. Deborah's specialty is in the deposit side of the financial institution where she teaches seminars on regulations, documentation, insurance and Individual Retirement Accounts.



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Registration Form

(for additional registrations, please make copies)

Registrant 1

Mr./Mrs./Ms. _____
 Bank _____
 Email Address _____
 Branch Street Address _____
 City, State, Zip _____
 Phone _____
 Fax _____

Registrant 2

Mr./Mrs./Ms. _____
 Bank _____
 Email Address _____
 Branch Street Address _____
 City, State, Zip _____
 Phone _____
 Fax _____

Payment Options

Check (Made payable to the Louisiana Bankers Association)

Visa MasterCard American Express

Card # _____ Expiration Date _____

Credit Card Billing address _____

Name on Card (Please Print) _____

Signature _____ Amount to be Charged on Card \$ _____

- I am unable to attend. Please send me _____ copies of the manual for :
- \$175 (member fee) \$375 (non-member fee)
 (includes shipping and handling)

***Manuals will be shipped after the seminar.**

Registration Fee
 \$250, per LBA member
 \$450, per non-member

This training will be covered under SBET (Small Business Employee Training Program). Please provide an email address on the line below to receive the necessary documentation for reimbursement:

***Please Note: Manuals not eligible for SBET funding.**

Location

The Bankers Center
 5555 Bankers Avenue
 Baton Rouge, LA 70808
 225-387-3282

Agenda

8:45 a.m. Registration
 9:00 a.m. Program Begins
 12:00 p.m. Lunch
 4:00 p.m. Program Adjourns

Registration Fee

\$250, per LBA member
 \$450, per non-member

Cancellation Policy

Due to commitments we must make to secure a class, we need your help. If you must cancel your registration, please do so at least 3 business days prior to the seminar date to avoid a \$125 cancellation fee. Any registrant who does not cancel will be billed the full registration fee and sent the manual. Substitutions are welcome at no additional charge.

Hotel Information

Residence Inn by Marriott - Towne Center at Cedar Lodge
 7061 Commerce Circle, Baton Rouge, LA 70809
 For reservations, call **(225) 925-9100** and ask for the "Louisiana Bankers Association special room rate of **\$122.**"

Submit registration and view rosters in the Education Section of LBA's Website, www.lba.org.